



U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT  
WASHINGTON, DC 20410-9000

GOVERNMENT NATIONAL  
MORTGAGE ASSOCIATION

October 20, 2008

APM 08-20

MEMORANDUM FOR: All Participants in Ginnie Mae Programs

FROM: Michael J. Frenz, Executive Vice President

SUBJECT: Targeted Lending Initiative Inquiry Enhancement

Ginnie Mae is pleased to introduce the Targeted Lending Initiative (“TLI”) inquiry enhancement, which allows Issuers to identify loans that are TLI-eligible prior to pooling. This inquiry feature is now available in *GinnieNET*.

To determine whether certain loans are TLI-eligible, Issuers may select the “Data Export/Import” link in *GinnieNET* and then select “Targeted Lending Unpooled Loans Inquiry.” This new feature allows Issuers to import a formatted list of up to 15,000 loans, using an ASCII text file in a structured data format (“SDF”). The file layout below provides additional details on the data elements to be included in the file. After the file is uploaded and processed, *GinnieNET* will produce a comma separated value (“CSV”) output file which may be viewed or opened directly in Notepad or Excel. The return file will be ranked numerically based on mortgage number and will identify TLI-eligible loans.

No.	Field Description	Type	Length	Start Position	End Position
1	Mortgage Number	Alphanumeric	15	1	15
2	Mortgage Address	Alphanumeric	40	16	55
3	Mortgage City	Alpha	21	56	76
4	Mortgage State	Alpha	2	77	78
5	Mortgage Zip	Alphanumeric	9	79	87

The *GinnieNET* help screens detail the import and export layouts. Please contact the *GinnieNET* help desk with any additional *GinnieNET* questions at 1-800-234-4662. For additional assistance on non-technical questions, Issuers may contact their Ginnie Mae Account Executive in the Office of Mortgage-Backed Securities at (202) 708-1535.