

# Ginnie Mae MBSAA

Industry Conference Call – Fiscal Year 2010 Wrap-Up

September 29, 2010

3:00 PM ET



# Agenda

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- Welcome and Introductions
- Fiscal Year 2010 Accomplishments
  - Business Accomplishments
  - Technology Accomplishments
- Fiscal Year 2011 Initiatives
  - Business Initiatives
  - Information Technology Initiatives
- Questions and Answers
- Thanks and Close



# Welcome and Introductions

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- The purpose of this conference call is to allow Ginnie Mae to:
  - Provide a re-cap of fiscal year 2010 accomplishments
  - Provide insight into business and IT initiatives planned or being planned for fiscal year 2011
  - Provide an opportunity to Issuers to speak directly with Ginnie Mae
  - Thank Issuers for their role contributing to the success Ginnie Mae experienced this fiscal year

# Fiscal Year 2010 Accomplishments

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- With great support from Ginnie Mae staff, its support contractors and our business partners, our 2010 goals and objectives were achieved
- Several critical accomplishments at the end of the prior fiscal year made many of these accomplishments possible:
  - Issuer Testing & Approvals for reporting via the new Reporting and Feedback System (RFS) and Ginnie Mae's Enterprise Portal (GMEP) were completed on September 30, 2009
  - Ginnie Mae's Business Process Improvement (BPI) Initiative – Release 1 went live July 1, 2009 for 74 Issuers
  - The remaining 134 existing Issuers along with several New Issuers went live October 1, 2009

# Fiscal Year 2010 Accomplishments (Cont'd)

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- Key Business Accomplishments:
  - Updates to policies and reporting guidelines were implemented (MBS Guide and Accounting Manual)
  - New data reporting specifications were implemented increasing the amount and completeness of loan and pool-level data reported by Issuers
  - Accelerated Issuer reporting timelines were implemented
  - Accelerated the release of Data Disclosure information to Industry
  - Ginnie Mae's entire Issuer Community reports the new reporting stream via GMEP and RFS on October 1, 2010
  - Ginnie Mae Account Executives and Issuer Support Team proactively worked with Issuers closely to make sure items were identified, prioritized, and resolved quickly
  - Ginnie Mae and Issuers have successfully completed 15 consecutive months of monthly investor reporting and production operations
  - Growth of Ginnie Mae's programs and Issuer/Investor participation continues

# Fiscal Year 2010 Accomplishments (Cont'd)

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- Technical Accomplishments:
  - Implementation of new Issuer reporting technical specifications were completed
  - Ginnie Mae's technology platforms and services upgraded via modernization efforts starting with BPI Initial Release ("Go-Live" Successfully executed October 1, 2009)
  - Training was prepared and delivered to the Issuer community and Ginnie Mae
  - Incorporated several enhancements to the monthly investor reporting processes and applications based on Issuer feedback (with more to come in the upcoming fiscal year)
  - Retirement of legacy systems has begun and will continue into next fiscal year
  - 12 legacy applications migrated into BPI technical solution this year with two remaining applications being migrated next fiscal year (WHFIT and Field Review)
  - New technology infrastructure has supported business growth and 15 consecutive months of successful production operations (includes monthly Investor reporting)
  - Completed BPI Phase 1 and maintained business operations/production schedule

# Fiscal Year 2011 Initiatives

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- Upcoming Business Initiatives:
  - Continue updates to policies and guidelines to improve the accuracy and completeness of reporting
  - Continue analysis, research of further accelerating Issuer reporting timeline
  - Accelerate the delivery of Disclosure data to Industry/Investors
  - Establish communication channels to solicit feedback/input from Issuers to further improve business, operations and technology processes related to Issuer reporting

# Fiscal Year 2011 Initiatives

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- Upcoming Technology Initiatives:
  - Establish enhanced communications/collaboration with Issuers via GMEP
  - Develop, publish and execute new Issuer-focused training initiative
  - Define and implement functional improvements within BPI Phase 2 (including feature requests from Issuer community)
  - Migrate Field Review and WHFIT applications into BPI solution
  - Implement enhanced edit/exception logic driven by Ginnie Mae business community
  - Provide increased functionality and information access to Issuers
  - Complete planned technology upgrades to BPI infrastructure (HW/SW)

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# Questions

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***Thanks to Everyone for a  
Successful FY2010***