# 2016 Amendments to the Mortgage Servicing Rules

Ginnie Mae Users Conference – September 2016



# Amendments – Why?

In January 2014, comprehensive changes to the mortgage servicing requirements in Regulations X and Z became effective. In the months that followed, the Bureau received many industry and consumer suggestions to improve the clarity and effectiveness of the rules. Many of the changes in these amendments implement those suggestions. Additionally, these amendments include new consumer protections for borrowers in bankruptcy and for successors in interest who inherit or receive mortgaged properties from borrowers.



#### Key Provisions of the 2016 Amendments

- Bankruptcy
- Successors in Interest
- Servicing Transfers
- Definition of Delinquency
- Loss Mitigation
- Periodic Statements
- Early Intervention
- Force-Placed Insurance and Information Requests



# Bankruptcy

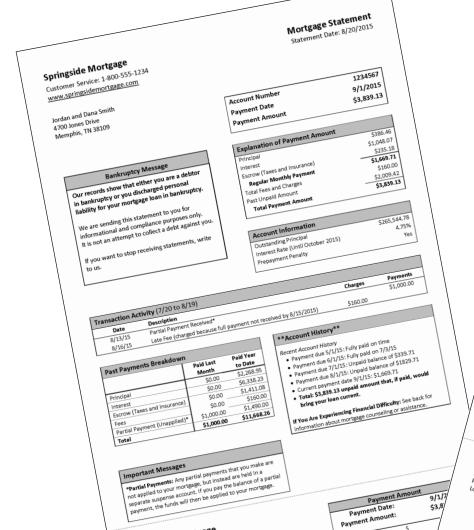
The mortgage servicing rules include exemptions from certain borrower communication requirements when a borrower is in bankruptcy. The 2016 Amendments partially remove those exemptions so that bankrupt borrowers who intend to keep their homes are provided with loan and other information that they need to do so.



#### Periodic Statements During Bankruptcy

- Servicers generally must provide periodic statements to borrowers in bankruptcy who intend to retain their home, but not to borrowers who intend to surrender it.
- Consumers in bankruptcy who do not wish to receive periodic statements may opt out.
- A consumer in bankruptcy generally may also opt in to receiving statement even when the exemption would otherwise apply.





Additional Principal

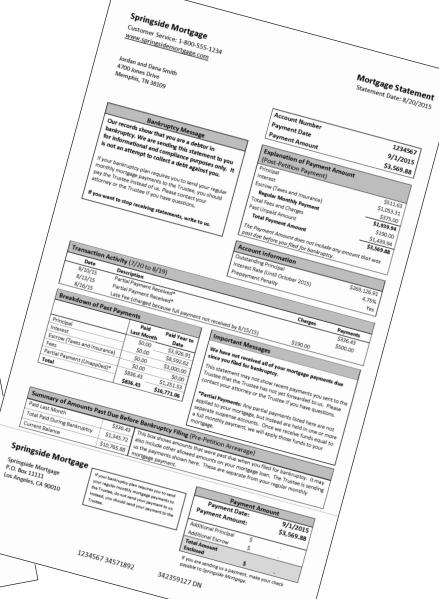
Additional Escrow

Total Amount Enclosed \$

342359127 DN

1234567 34571892

If you are making a payment, make payable to Springside Mortgage.





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### Early Intervention During Bankruptcy

- 1. Live Contact A servicer is exempt from the early intervention live contact requirements while any borrower on the mortgage loan is a debtor in bankruptcy or any borrower on the mortgage loan has discharged personal liability for the mortgage loan through bankruptcy.
- **2. Written Notice** Servicers must provide a single written early intervention notice to any delinquent borrower who files bankruptcy unless:
  - a. No loss mitigation option is available, or
  - b. Any borrower on the mortgage loan has invoked cease communication rights under the FDCPA.
- **3. Resuming Compliance** Once a bankruptcy is dismissed or closed, servicers must comply with live contact early intervention requirements only if the borrower has reaffirmed personal liability for the debt. Servicers must comply with the written early intervention requirement unless the borrower discharged personal liability and has not made mortgage payments since the start of the bankruptcy.



## Successors In Interest

When a borrower dies or otherwise transfers an interest in a mortgaged property to someone else, it may be difficult for the successors to establish their ownership of the property and obtain information needed to protect their financial interest. The 2016 Amendments define successors in interest, provide a basic structure for effective communication between successors and mortgage servicers, and extend to confirmed successors the same rights that borrowers and consumers have under the Regulation X and Z mortgage servicing rules.



#### Who Are Successors?

The 2016 Amendments generally define a successor in interest as someone who has acquired an ownership interest as a result of a transfer:

- On the death of a joint tenant or tenant by the entirety,
- On the death of a relative,
- When the spouse or children of the borrower become an owner,
- Resulting from a divorce or legal separation, or
- Through an inter-vivos trust in which the borrower is and remains a beneficiary and retains occupancy rights.

A person does not have to assume or otherwise be liable for the loan in order to be confirmed as a successor.



#### **Confirming Successors**

- 1. Information Requests The 2016 Amendments create a new information request that allows potential successors to obtain a description of the documents the servicer reasonably requires for confirmation. Servicers must respond no later than the deadlines for other information requests.
- **2.** Communication and Evaluation Servicers must establish policies and procedures reasonably designed to ensure that they can:
  - a. Promptly facilitate communication with potential successors upon notice of a borrower death or property transfer.
  - b. Promptly provide a potential successor with a description of the documents the servicer **reasonably** requires for confirmation, and
  - c. Promptly notify a potential successor of the servicer's confirmation decision.



### Reasonable Document Requirement Example

**Example** - Joe Smith and his friend Walt own a home as joint tenants but only Joe is on the mortgage. When Joe dies, Walt contacts the mortgage servicer and asks for loan information. The state where the property is located uses a recorded deed listing the parties as joint tenants as evidence of ownership. In this case, the servicer could reasonably require:

- a death certificate;
- a copy of the recorded deed (if the servicer does not already have it); and
- an updated title report to verify that there have been no intervening deeds since origination.



#### Borrower or Consumer Status Under the Rules

#### TILA / Reg Z

# Confirmed successors are considered consumers re:

- Prompt payment processing
- Periodic statements
- Mortgage transfer disclosures
- Interest rate adjustment notices
- Escrow cancellation notices

#### RESPA / Reg X

# Confirmed successors are considered borrowers re:

- Error and information requests
- Early intervention and continuity of contact
- Loss mitigation
- Escrow and force-placed insurance provisions
- Mortgage servicing transfers



#### Successors and the Debt

- Confirmed successors are not liable for repayment of the debt unless and until they assume the loan obligation under State law.
- Confirmed successors are entitled to receive communications about the loan that discuss repayment.
- Servicers have various options to ensure these disclosures do not suggest that successors are liable if that is not accurate:
  - Substitutions to remove language that might imply liability.
  - Adding a separate disclosure to each mailing or communication that disclaims successor responsibility for the debt.
  - Providing an optional notice and acknowledgment upon confirmation



### Optional Notice with Acknowledgment

Servicers may provide a confirmed successor who is not liable an initial written notice and acknowledgment stating that:

- The servicer has confirmed the successor.
- The successor is not liable for the mortgage debt.
- The successor may be entitled to receive certain notices if the successor signs the acknowledgment.
- Receipt of the notices does not make the successor liable for the debt.
- A successor who does not sign the acknowledgment still has certain rights,
   like the right to submit notices of error and information requests.
- A successor may sign and return the notice at any time.



### Loss Mitigation Applications

- The 2016 Servicing Amendments allow but do not require servicers to evaluate loss mitigation applications received from potential successors prior to confirmation of successor status.
- When a servicer elects not to evaluate a loss mitigation application from a potential successor, the servicer must retain the application, consider it received as of the confirmation date, and evaluate it promptly following confirmation.
- Nothing in the rule prohibits a servicer from requiring assumption as a condition of a loss mitigation offer. However, a servicer cannot condition evaluation of a loss mitigation application on a confirmed successor's assumption of the mortgage.



#### Successors and Privacy

- 1. Sensitive Information Servicers may withhold certain types of sensitive information when responding to notices of error or information requests that are submitted by confirmed successors or that request information about potential or confirmed successors in interest.
- Amendments, the Bureau issued an advisory opinion interpreting "consumer" in FDCPA section 805 to include anyone defined in Regulations X and Z as a confirmed successor. This provides a safe harbor from liability under FDCPA section 805(b) for communications by a servicer to a confirmed successor about the mortgage loan in compliance with Regulations X and Z.



# Servicing Transfers

Servicing transfers should be seamless for borrowers. Generally, transferee servicers must comply with the loss mitigation requirements of the servicing rules within the same timeframes that were applicable to the prior servicer. Knowing that this can be challenging when loss mitigation applications are received shortly before transfer or are pending evaluation at the time of a transfer, the 2016 Amendments define transfer date and revise requirements for compliance with certain loss mitigation rules when loans are transferred.



#### **Date Extensions**

- **1. 5 Day Acknowledgment Notice** if an application for loss mitigation was received within five days prior to the transfer date and the transferor servicer did not provide the acknowledgment notice prior to transfer, the transferee servicer must provide the notice within **10 days** after the transfer date (excluding legal public holidays, Saturdays, and Sundays).
- 2. Complete Application if a complete loss mitigation application was received by the transferor servicer prior to transfer and remains pending as of the transfer date, the transferee servicer must complete its evaluation of the application and provide written notice of its decision to the borrower within 30 calendar days of the transfer date.



### Pending Offers and Appeals

- 1. Pending Offers A transfer does not affect a borrower's ability to accept or reject a loss mitigation offer. A transferee servicer must allow a borrower to accept, reject, or when applicable, appeal, a loss mitigation offer extended by the transferor servicer during the unexpired time stated in the offer or allowable under regulations.
- **2. Appeals** If, during a servicing transfer, a borrower submits a timely appeal of a loss mitigation decision, the transferee servicer must provide notice of its determination on the borrower's appeal by the later of:
  - a. 30 days from the date the borrower made the appeal, or
  - b. 30 days from the transfer date.



# Definition of Delinquency

The 2016 Amendments include a definition of delinquency for the purpose of counting the period of time applicable for certain loss mitigation requirements in Regulation X, such as early intervention and the 120-day prohibition on making a referral to foreclosure. The new definition also applies to calculating days of delinquency for certain disclosures on monthly periodic statements required in Regulation Z. Finally, because the delinquency definition only addresses monetary defaults, the new rule clarifies that a servicer may still accelerate the loan in accordance with the mortgage based on other contractual breaches.



### Delinquency Defined

**Delinquency** - begins on the date a periodic payment sufficient to cover principal, interest, and (if applicable) escrow becomes due and unpaid and continues until such time as no periodic payment is due and unpaid.

**Grace Period** - A loan is considered delinquent under the rule on the date the payment is due but unpaid even if the servicer allows a grace period.



### Application of Payments

- 1. Oldest Unpaid Installment If a servicer applies borrower payments to the oldest unpaid installment, the servicer must advance the date that the next payment is due or the date that the delinquency began, as applicable.
- 2. Rolling Delinquency If a borrower who is 1 or 2 months delinquent subsequently makes a full PITI payment each month but never brings the loan current, it could result in a rolling delinquency. The loan could be delinquent for many months but never become more than 120 days delinquent.



#### Payment Tolerance

**Payment Tolerance** - A servicer may accept a payment that is less than the full amount due without considering the loan delinquent, but then must not consider the loan delinquent for any other provision under the rule.

**Example** - A borrower's payment of \$1010 per month is due on January 1 but the borrower sends a check for \$1001. If the servicer agrees to accept the \$1001 and advances the due date for the next payment, the early intervention requirements would not apply because the loan is considered current. The servicer may contact the borrower to collect the \$9. However, if the servicer tries for three months but is unable to collect the \$9, the servicer can't decide in April that the borrower was actually delinquent on January 1.



#### Other Contractual Breaches

- A breach of the mortgage contract, other than the failure to make the periodic payment, does not begin a delinquency under the rule.
- In the event of another contractual breach (i.e. waste or abandonment), a servicer may accelerate payment if permitted by the mortgage loan and applicable law.
- The amount due after acceleration would be the new periodic payment for purposes of calculating the period of delinquency.
- Delinquency begins on the day the borrower fails to remit the accelerated payment.



# Loss Mitigation

The 2016 Amendments include both changes to and clarifications of the 2014 loss mitigation rules. Perhaps the most significant change extends the loss mitigation protections under the rule to consumers more than once during the life of the loan. Many of the amendments - for example, those relating to the 120 day rule, reasonable date for document collection, and use of short term repayment plans - are responsive to constructive industry feedback.



#### Overview of Loss Mitigation Changes

- Loss mitigation protections available more than once
- Exception to 120 day rule
- Use of short term repayment plans
- Reasonable date for submission of borrower documents and information
- Clarification on reasonable diligence
- Written notice of complete application
- Missing non-borrower information



#### Loss Mitigation Expansion and Exception

- 1. Expansion of Protections Servicers must comply with the loss mitigation requirements in § 1024.41 for more than one loss mitigation application over the life of a loan for borrowers who becomes current at any time after submitting a complete loss mitigation application.
- **2. 120 Day Exception** Servicers are not required to wait until a borrower is more than 120 days delinquent before joining the foreclosure action of a superior or subordinate lien holder.



#### Short Term Repayment Plans

The rule provides that servicers may offer short term repayment plans to borrowers before evaluation of a complete loss mitigation application if:

- The plan allows for the repayment of no more than 3 months of past due payments,
- The plan is structured to bring the loan current in no more than 6 months, and
- The servicer provides the borrower a written notice promptly after making the offer, stating the specific repayment terms and other disclosures.

The final rule also requires a similar written notice for short-term forbearance plans that are offered based upon an evaluation of an incomplete loss mitigation application.



#### Reasonable Date

**Reasonable Date** – Upon receipt of an application, servicers must send an acknowledgment notice within five business days that includes a reasonable date by which the borrower should return any documents and information necessary to make the application complete.

Generally, under the 2016 Amendments, a servicer complies by selecting a date 30 days from the date it provides the notice. However, servicers may not select a date later than the next milestone unless the next milestone is less than 7 days away.



### Reasonable Date Example

**Example** – An owner occupant borrower who is 60 days delinquent submits an incomplete loss mitigation application. Within 5 business days, the servicer provides an acknowledgment notice asking the borrower to return all needed documents within 30 days, which would be the 95 day of delinquency. In this case 30 days is a "reasonable date" because the borrower can comply before the 120 day foreclosure pause milestone.

However, if the same borrower was 90 days delinquent at time of application, 30 days would not be a reasonable date because the borrower would be submitting documents at the 135<sup>th</sup> day of delinquency which is after the important 120 milestone. In this case the servicer might select a reasonable date that is 15 days away.



#### Document / Information Collection

**Document/Information Collection** - Servicers may stop collecting documents and information from a borrower for a particular loss mitigation option after receiving information confirming that, pursuant to any requirements established by the investor, the borrower is not eligible for that option.

Servicers can't stop collecting documents based **solely** on a borrower's stated preference (e.g. a preference for a short sale) but may do so based on a borrower's preference in conjunction with other information, pursuant to any requirements established by the investor.



### **Document Collection Example**

**Example** - A servicemember submits a loss mitigation application and asks for a short sale. The servicer can't stop collecting documents and information needed to evaluate the application for all other loss mitigation options based **solely** on the borrower's stated preference.

However, if requirements established by the investor provide that permanent change of station orders are sufficient evidence of hardship to justify a short sale, the servicer may consider the borrower's preference in conjunction with the PCS orders and may stop collecting documents needed for home retention options.



### Notice of Complete Application

**Notice of Complete Application -** Servicers must notify a borrower in writing within 5 business days of receiving a complete loss mitigation application. The notice must include:

- The date the application became complete,
- A statement that the servicer expects to complete its evaluation of the application within 30 days of the date it was received, and
- Other disclosures about the application process and borrower's rights.



#### Notice Of Missing Non-Borrower Information

Non-Borrower Information - If a servicer needs information from a party other than the borrower to make a loss mitigation decision, the servicer must exercise reasonable diligence to obtain it. If the servicer doesn't have essential third-party information within 30 days of receiving a complete application from the borrower, the servicer must delay the loss mitigation decision and must provide the borrower a written notice that states, among other things:

- The specific documents or information the servicer lacks,
- That the servicer has requested the documents or information, and
- That the servicer will complete the evaluation promptly upon receipt.



# **Periodic Statements**

The 2016 Amendment clarifies certain periodic statement disclosure requirements relating to mortgage loans that are in temporary or permanent loss mitigation programs, have been accelerated or have been charged off. The rule also clarifies how to show payments and expenses that may have accrued while a loan was temporarily exempt from the requirement to send periodic statements. In all cases where the periodic statement includes information based on length of delinquency, the period **must be calculated based on the new delinquency definition**.



#### Temporary Plans and Permanent Modifications

- **1. Temporary Repayment Plans** short term repayment or trial modification
  - a. A partial payment received under a temporary payment plan may be held in suspense until the servicer receives a full contractual payment, then it must be promptly credited to the account.
  - b. The amount due section of the periodic statement may show *either* the temporary payment or the contractual payment.
  - c. If the amount due section of the periodic statement shows the temporary payment, the contractual payment must also be included in the explanation of amount due on the statement.
- **2. Permanent Modifications** If the loan contract has been permanently modified, the periodic statement must show only the modified payment.



#### **Accelerated Loans**

**Accelerated Loans** – When a loan has been accelerated the periodic statement must:

- Generally, show the accelerated amount in the amount due section.
- If the servicer is willing to accept a reinstatement amount that is less than the accelerated amount, the lesser amount MUST be shown as the amount due, though the accelerated amount must also be shown on the periodic statement.
- Servicers may use a "good through" or "as of" date when disclosing the reinstatement amount.



#### Charge-Offs

**Charge Offs** – Periodic statements are not required following charge off of a loan if the servicer will not charge any additional fees or interest on the account and, within 30 days of the charge off or the most recent statement, the servicer sends provides a notice clearly and conspicuously labeled "Suspension of Statements & Notice of Charge Off—Retain This Copy for Your Records" that states, among other things:

- The mortgage loan has been charged off;
- The servicer will no longer provide a periodic statement for each billing cycle;
- The lien remains in place and the consumer remains liable for the loan and other any obligations which may include property taxes;
- The balance is not being canceled or forgiven, and the consumer may be required to pay the balance on the account in the future; and
- The loan may be purchased, assigned, or transferred.



# Early Intervention

Regulation X requires servicers to reach out to borrowers early in the delinquency with both live contact and in writing and to maintain borrower contact throughout the delinquency. The 2016 Amendment clarifies that servicers have significant flexibility in providing early intervention. It also imposes a new written intervention requirement for borrowers who have exercised their cease communication rights but provides a safe harbor for that contact. In all cases, the timing for early intervention **must be calculated based on the new delinquency definition**.



#### **Other Changes**

- 1. Force-Placed Insurance The rule amends the force-placed insurance disclosures and model forms to account for situations when the borrower has insufficient, rather than expiring or expired, hazard insurance on the property and gives servicers the option to include a borrower's mortgage loan account number on the force-placed insurance notices.
- about loan ownership and either Fannie Mae or Freddie Mac is the owner of the loan or trustee of the securitization trust that holds —it, the servicer may provide the name and contact information for the GSE but is not required to give the trust name and contact information unless the borrower specifically asks for it.



#### **Effective Dates**

- Bankruptcy
- Successors in Interest
- All other changes

- March 2018
- March 2018

September 2017



#### Helpful Resources

- Regulatory Implementation Help: <u>http://www.consumerfinance.gov/policy-compliance/guidance/implementation-guidance/</u>
- Link to E Regs:
   <a href="http://www.consumerfinance.gov/eregulations/">http://www.consumerfinance.gov/eregulations/</a>
- Submit a question: CFPB\_reginquiries@cfpb.gov
- Laurie.Maggiano@cfpb.gov

