



News Release

For Immediate Release

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Ginnie Mae Releases Fiscal Year 2011 Results
Amid Continued Market Volatility, Corporation Announces “Best Year Ever”

Washington, D.C. – Ginnie Mae today reported that Fiscal (FY) 2011 net income reached a corporate highpoint of \$1.184 billion, surpassing \$541.5 million in FY 2010 and a previous high of \$906 million in FY 2008. Revenues of \$1.064 billion were up from \$1.011 billion in 2010, while retained earnings rose to \$15.7 billion from \$14.6 billion.

“Ginnie Mae has had a remarkable year; it’s our best yet,” said Ginnie Mae President Ted Tozer. “Our financial performance this fiscal year – despite a mortgage market still in turmoil – is a testament to our well-functioning business model. Our business is simple, our approach to risk-taking is conservative, and our ability to finance government-insured mortgages is helping to keep the housing market afloat.”

As the private sector retreated in recent years, Ginnie Mae stepped in to help maintain the flow of capital from global markets to the nation’s housing markets, financing nearly 60 percent of all home purchases in FY 2011. The value security holders place on Ginnie Mae’s full faith and credit guaranty means that the corporation can ensure a consistent pool of funding for government mortgages. This supports the economic stabilization efforts of Congress and the Administration by making it possible for financial institutions to continue mortgage lending.

“Ginnie Mae’s role and significance in U.S. housing finance is as strong as it has ever been,” said Executive Vice President Mary Kinney. “Since the onset of the credit crisis, Ginnie Mae has

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FY 2011 Financial Results

guaranteed \$1.3 trillion, which financed about 4.8 million single-family homes and multifamily units for families across the country. Our ability to simultaneously attract private capital from the global capital markets and provide effective business solutions for MBS issuers keeps capital flowing into U.S. housing even during recessionary periods.”

Ginnie Mae raises capital from investors in the global credit markets to ensure liquidity for affordable rental and homeownership opportunities across the country. Its business is to finance housing mortgage programs run by the Federal Housing Administration (FHA), the Department of Veterans Affairs (VA), the Office of Public and Indian Housing (PIH), and the Department of Agriculture’s Rural Development Housing and Community Facilities Program (RD).

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Ginnie Mae is a wholly-owned government corporation within the U.S. Department of Housing and Urban Development. Ginnie Mae pioneered the mortgage-backed security (MBS), guaranteeing the very first security in 1970. An MBS enables a mortgage lender to aggregate and sell mortgage loans as a security to investors. Ginnie Mae securities carry the full faith and credit of the United States Government, which means that, even in difficult times, an investment in Ginnie Mae is one of the safest an investor can make.