

The Tipping Point:

New Issuers Complexity Requires Determined Oversight

Ted Tozer President, Ginnie Mae MBA National Secondary Market Conference May 19, 2015







New Entrants Reducing Concentration, Systemic Risk for Ginnie Mae

Top 5 Issuers of SF MBS in FY 2011					
<u>Rank</u>	<u>Issuer Name</u>	% of Total			
1	WELLS FARGO BANK, NA	34%			
2	BANK OF AMERICA	26%			
3	JP MORGAN CHASE BANK	8%			
4	PHH MORTGAGE CORP	4%			
5	U.S. BANK	4%			
Total Top 5 Issuers 76%					
Total Is	suance FY2011	\$322.3 billion			

Top 5 Issuers of SF MBS in FY 2015 YTD					
<u>Rank</u>	<u>Issuer Name</u>	% of Total			
1	WELLS FARGO BANK, NA	16%			
2	FREEDOM MORTGAGE C	ORP 7%			
3	PENNYMAC LOAN SERVIO	CES 6%			
4	QUICKEN LOANS INC	6%			
5	U.S. BANK	4%			
Total Top 5 Issuers 39%					
Total Issuance FY2015 YTD \$130.9 billion					

Red = Issuers that have fallen out of Top 5 since 2011 Blue = Issuers that have risen into Top 5 since 2011



Benefits of New Entrants to Mortgage Market

- Improves credit access for borrowers at lower costs.
- Increases competition in the marketplace.
- Encourages innovation.
- ☐ Helps reduce "Too Big To Fail" risk.
- Provides more outlets to transfer servicing rights in the case of Issuer default.

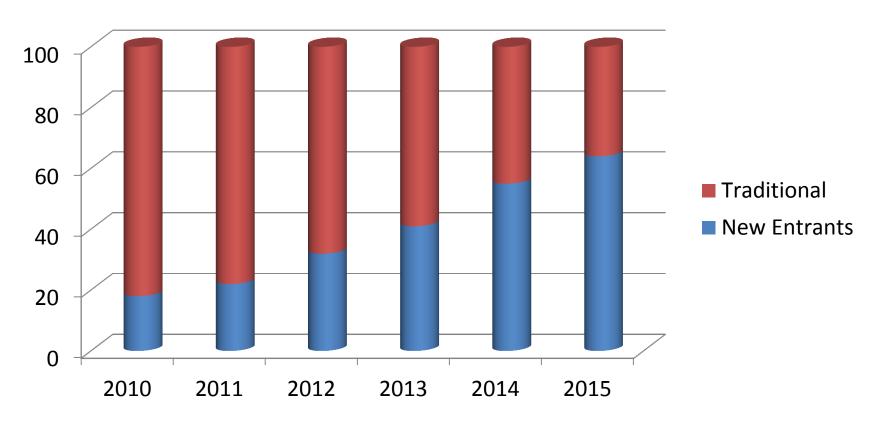


Ginnie Model is Most Similar to FDIC

- □ The Federal Deposit Insurance Corporate (FDIC) insures about \$6 trillion of deposits in 600 million accounts in 6,800 institutions.
- ☐ Ginnie Mae guarantees about \$1.5 trillion in MBS issued by more than 400 Issuers.
- When an institution fails, the FDIC transfers assets and liabilities to another insured institution, usually at little or no loss to the system.
- When a Ginnie Mae Issuer fails, we transfer servicing to another Ginnie Mae Issuer, usually at little or no loss to the taxpayer.



New Entrants Increasing Share of Ginnie Mae's MBS Production to 64 Percent





Ginnie Mae MBS Guaranteed Has Soared Since Crisis



